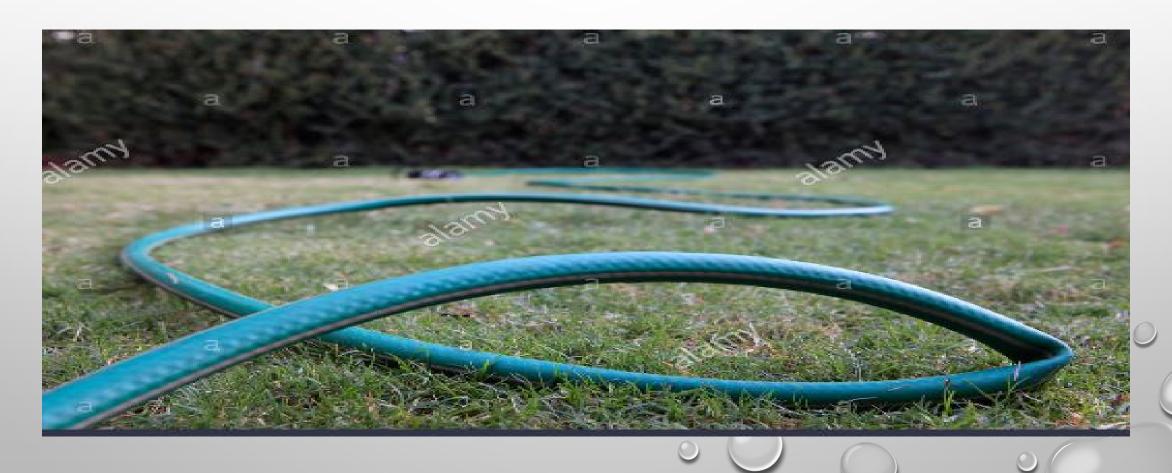
# UNKING THE HOSEPIPE

PAM BROWN

# KINK HUNTING WITH PURPOSE AND INTENT

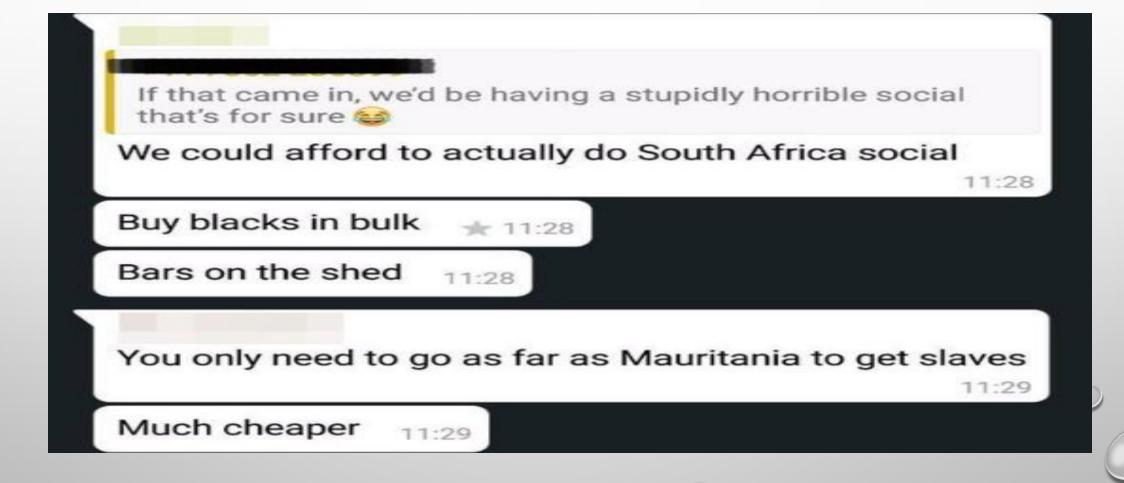




### MAJOR KINK

WE EMPLOYED A BLACK PERSON LAST YEAR







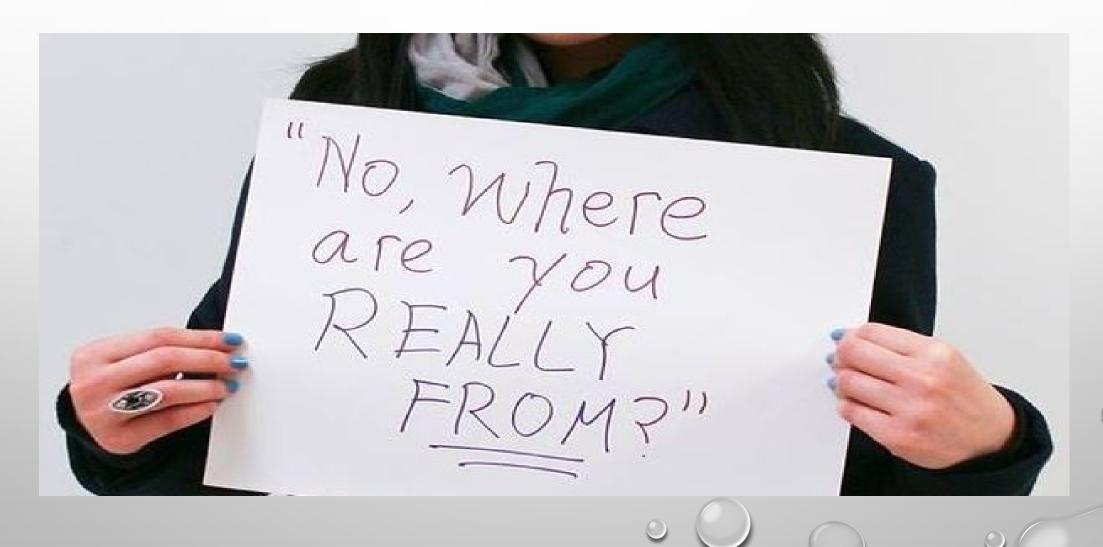
## PRIMAL PACK MENTALITY

# White pupils at Bath school 'tied up and whipped black student for mock slave auction'













### STRAIGHT FLUSH

- IF BME PEOPLE APPLIED OF COURSE WE WOULD RECRUIT AND PROMOTE THEM
- WHAT ARE YOU TALKING ABOUT-HAVE YOU SEEN OUR BME NUMBERS?
- WE JUST WANT THE BEST PERSON FOR THE JOB
- I HAVE NEVER HAD THIS CONVERSATION. IT MAKES ME DEEPLY UNCOMFORTABLE
- I KNOW ITS NOT HAPPENING FAST ENOUGH BUT WE ARE TRYING



# 88% IMPROVEMENT





#### **NUDGE AWARDS**

- WHEN RECRUITING NEW OFFICERS, AVON & SOMERSET CONSTABULARY FOUND THAT WHILE 60% OF WHITE APPLICANTS WERE PASSING THE SITUATIONAL JUDGMENT CAPABILITY STAGE, THE PASS RATE AMONG BLACK AND MINORITY ETHNIC (BME) CANDIDATES STOOD AT 40%.
- THE NUDGE REWORDED THE EMAIL SENT TO ALL CANDIDATES CONGRATULATING THEM ON PASSING AN EARLIER STAGE IN THE RECRUITMENT PROCESS, ADDING THE REQUEST THAT THEY "TAKE SOME TIME TO THINK ABOUT WHY YOU WANT TO BE A POLICE CONSTABLE" BEFORE MOVING ON TO THE NEXT TEST.
- WHILE THIS CHANGE HAD NO DISCERNIBLE IMPACT ON THE PERFORMANCE OF WHITE APPLICANTS, THE PASS RATE
  AMONG BME CANDIDATES LEAPT BY 50%. IT'S BELIEVED THAT PREVIOUSLY A SIGNIFICANT NUMBER OF BME
  APPLICANTS WENT WRONG BY TRYING TO GIVE THE ANSWERS THEY THOUGHT A WHITE CANDIDATE WOULD
  PROVIDE. THE NUDGE IN THE EMAIL MADE A HIGHER PROPORTION TRUST THEIR GUT INSTINCTS, LEADING TO THE
  MORE HONEST RESPONSES RECRUITERS WANTED TO HEAR AND A MUCH-IMPROVED SUCCESS RATE AMONG THESE
  APPLICANTS.